2026 MEMBERSHIP
@ A GLANCE

ABOUT NC TECH

NC TECH Association
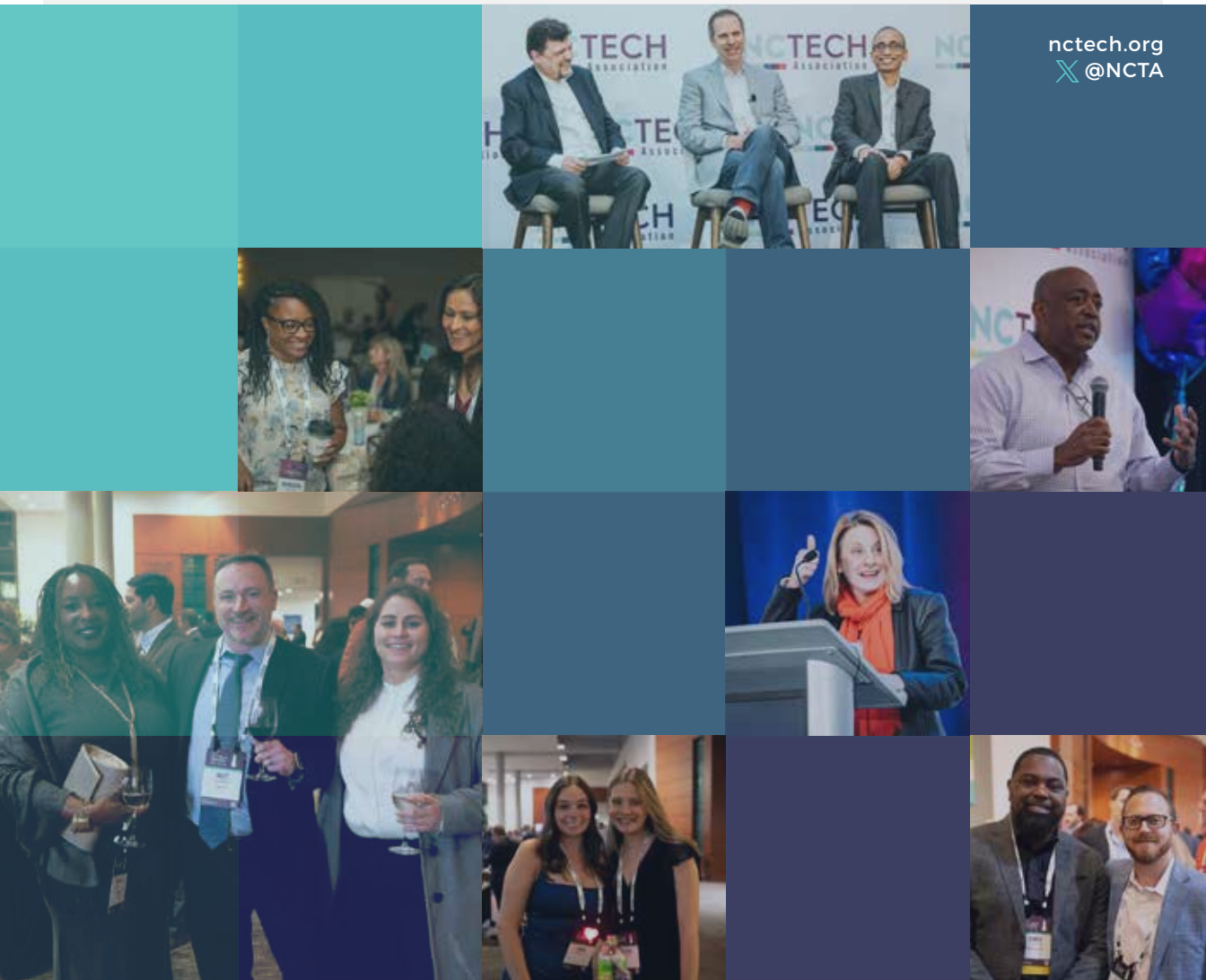
Our MISSION

To foster growth and champion innovation in North Carolina's tech sector, while providing a voice for the tech community.

Our VISION

North Carolina is a global leader where tech professionals, companies and organizations thrive.

Technology is universal. Every company, organization, institution, and consumer touches technology. NC TECH is proud to have a dynamic and growing community representing hundreds of members employing a quarter of a million workers in North Carolina. Our membership is diverse, representing all types of industries, sizes, stages, and geographies. Our engaged professionals represent all different functions (executives, technical, security, sales, marketing, HR and more), career stages, and work locations. Through NC TECH, members have a voice in shaping policies and initiatives that affect North Carolina's tech environment.

600+ MEMBERS

250,000+ NC EMPLOYEES

1 VOICE FOR TECHNOLOGY

30+ YEARS OF IMPACT

75+ EVENTS ANNUALLY

PROFESSIONAL NETWORKS
Events + Programming
NC TECH brings the tech community together for peer interaction, information sharing, relationship building and networking.

TALENT DEVELOPMENT
Acquisition + Diversity
NC TECH offers resources to assist members in the ongoing search for talent and a focus on diversity in the tech ecosystem.

GOVERNMENT AFFAIRS
Advocacy + Vendor Relations
NC TECH engages with elected and appointed officials at the state and federal levels to ensure the interests of the tech sector are well represented.

SECTOR PROMOTION
Research + Member News
NC TECH releases timely research on the tech sector and tech trends while providing opportunities for members to gain visibility.

JOIN US + GET INVOLVED

If your organization is not yet a member of NC TECH, take that step to begin your access to the benefits of membership. Once your company or organization joins, then all employees have access to membership privileges. If your company or organization is already a member and you'd like to be added to the roster, please send an email to Membership@nctech.org with your name, title, employer, and email address. We look forward to welcoming you to our vibrant network.

EDUCATION FOUNDATION

The NC TECH Education Foundation was established in 1998 to support and encourage the use of technology as a learning tool and to promote STEM Education. The Foundation receives charitable contributions to fund the Betsy Y. Justus Founders Scholarships and advance talent and educational related activities.

MEMBERSHIP
SNAPSHOT

59% member companies headquartered in NC

CORPORATE MEMBERS BY SIZE*

70% Small (1-50)

19% Medium (51-500)

11% Large (501+)

* Size according to number of NC based employees

TOP TECH MEMBER INDUSTRIES

| SOFTWARE | IT SERVICES | BIZ + IT CONSULTING | TELECOM | CYBER SECURITY |

CONCENTRATION OF MEMBERS BY REGION

WEST
TRIAD
CHARLOTTE
TRIANGLE
EAST

MEMBER TYPE BREAKDOWN

- **10%** Tech Enabled
- **18%** Non-Profit, Gov + Edu
- **24%** Professional Services
- **48%** Tech
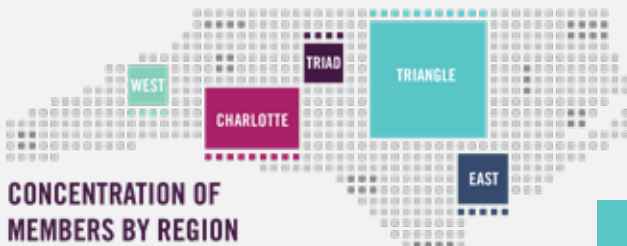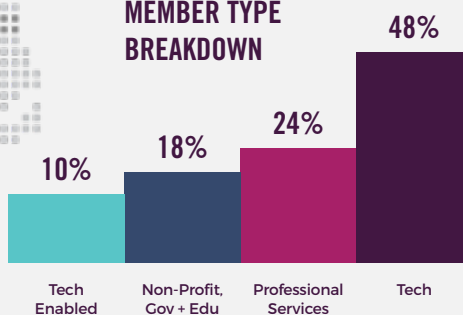
MEMBER BENEFITS
Make an investment in your organization and contribute to the success of NC's tech sector!

NETWORKS
Endless ways to grow your professional network in-person and virtually

ADVOCACY
Connect with public officials and advocate a forward thinking legislative agenda

VISIBILITY
Opportunities to build your brand and maximize exposure

EXCLUSIVITY
Access to member-only activities and offerings

SAVINGS
Save money on products, services, and receive free/discounted pricing on events

TALENT
Utilize talent acquisition and workforce development resources and IT jobs data

INFORMATION
Access to market research, industry data, and trends

SIGNATURE EVENTS + SUMMITS

Annual events bringing together hundreds of leaders, innovators + influencers

OUTLOOK FOR TECH *NEW VENUE*

February 12 / Revelry North End - Charlotte / Presenting Sponsor - Cisco

Kick off the year with the people and perspectives shaping North Carolina's tech future. Outlook for Tech is NC TECH's signature statewide launch event — a fast-paced, content-rich experience where innovation, insight, and industry intelligence meet. Join hundreds of technology and business leaders for executive panel discussions, predictions keynote, an innovation briefing, the 2026 NC TECH Preview, and the highly anticipated release of the annual State of the Technology Industry Report (NC STIR). Explore emerging trends, hear what's next for the sector, and connect with peers and partners in the Tech Expo. Hosted this year at The Revelry North End, the event includes breakfast, lunch, and a networking reception. Projected attendance: 300+.

TECHFEST *NEW EVENT*

May 13-14 / Durham Convention Center, Durham Armory + Durham Venues

Get ready for TechFest, NC TECH's newest statewide experience celebrating the people, innovation, and energy powering North Carolina's tech sector. This isn't your typical conference — it's a festival of ideas, connections, and creativity. Join us in Durham, NC, where downtown's walkable district becomes our stage for a multi-venue experience packed with opportunities to connect, collaborate, and celebrate. Explore a Tech Expo featuring cutting-edge companies and solutions. Discover the next big thing at the Startup Showcase. Hear from dynamic speakers pushing the boundaries of technology and leadership. Then unwind with social events, live entertainment, and local flavor — all just steps from hotels, restaurants, and breweries. Whether you're a founder, innovator, tech professional, or supporter of North Carolina's thriving ecosystem, Tech Fest is your invitation to experience the future of tech in our state — together. Projected attendance is 450+.

GOLF CLASSIC

August 5 / Pinehurst Resort / Presenting Sponsor - Dell Technologies

Join leaders from across North Carolina's technology and business community for a day of competition, camaraderie, and connection at the iconic Pinehurst Resort. The Golf Classic features a full day of play, including breakfast, lunch, and recognition at the Awards Luncheon. Whether you're an avid golfer or a casual player, this tournament offers unmatched opportunities to build relationships and enjoy time away from the office. One of the event's most popular features — the CIO Foursome Sponsorship — gives sponsors the chance to draft participating CIOs into their foursome for the day. Golfer participation is capped at 124, with additional opportunities to engage.

LEADERSHIP SUMMIT

August 5-6 / Pinehurst Resort / Presenting Sponsor - Dell Technologies

An annual favorite, the Leadership Summit brings together executives, senior leaders, and members of the NC TECH Board of Directors and Board of Advisors for two days of high-impact insight and connection. Set against the backdrop of Pinehurst Resort, this exclusive summit blends structured discussions with informal networking to explore the issues driving the tech sector — from talent and transformation to leadership, culture, and innovation. Attendees hear from influential leaders while participating in candid conversations that inspire new thinking. Attendance capped at 200.

SUMMIT FOR WOMEN IN TECH *NEW DESTINATION*

September 28-29 / Renaissance Asheville Downtown - Asheville

Pack your bags — we're heading to Asheville. The Summit for Women in Tech is a powerful, immersive, women-only event designed to elevate, inspire, and empower tech professionals across North Carolina and beyond. This one-day+ summit features authentic conversations with women leaders as we explore gender bias, navigate career journeys, and discuss shifting the paradigm for the next generation. Build community through breakout discussions, shared storytelling, and actionable insights you can bring back to your workplace. In true Asheville style, the summit also includes curated social and tourism activities, a welcome reception, and small-group dinners around town — all creating space for deep connection. Projected attendance: 400+.

PROGRAMS + AWARDS + ADVOCACY

Special events, different venues, learning, networking + celebrating

BREWS + BYTES

All events offer networking, but these events are solely for networking – to connect with professionals in the state's tech community! Brews + Bytes are periodically scheduled at breweries and unique venues including member company locations to allow for a couple hours to meet and greet in a relaxed atmosphere.

WEBINARS HOSTED BY MEMBERS (V)

Members can sponsor a webinar on a topic relevant to the NC TECH community sharing valuable and expert content in a briefing or workshop format. NC TECH will provide a virtual platform and promote broadly via a variety of channels.

NC TECH CONNECT

CONNECT is our virtual community where members can network with peers, share content, and collaborate in a dynamic online environment. Engage by posting pictures, polls, discussions, events, and more. A key feature of CONNECT is the ability to join or form Groups—both exclusive leadership circles and open special-interest communities—allowing members to connect around shared roles, industries, or topics. The platform is easy to access via web browser, mobile app, or email notifications, making it simple to stay connected and engaged with the NC TECH community anytime, anywhere.

GOVERNMENT RELATIONS

GOVERNMENT VENDOR NETWORK (H)

The Government Vendor Network provides a forum for members who do business with the State of North Carolina or are interested in doing so. The network hosts meetings with senior state officials to discuss how technology is procured and utilized across state government. Through this platform, members engage directly with policymakers to explore challenges, share insights, and identify ways technology can drive efficiency, innovation, and cost savings in public operations.

PUBLIC AFFAIRS PROGRAMS

NC TECH hosts virtual and in-person meetings and events throughout the year, which typically have included an annual Tech Day at the Legislature and special events with elected officials, elections outlooks, and other programming to educate and involve members in public policy.

NC TECH AWARDS CELEBRATION

November 10 / Raleigh Convention Center / Presenting Sponsor - Cherry Bekaert
The NC TECH Awards, our largest event of the year, brings together leaders from technology, business, education, and government to celebrate growth, innovation, and leadership in the State's vibrant tech sector. It's an evening of networking and celebration to recognize tech companies, the use of tech and leaders for their achievements. This event, the only statewide tech awards gala, includes a reception, dinner and awards ceremony. Projected attendance is 700+.

NEXT TECH AWARDS / Presenting Sponsor – MetLife

The NEXT TECH Awards, presented by NC TECH and Business North Carolina, recognize outstanding non–C-suite professionals whose contributions drive innovation, operations, and growth. Honorees will be celebrated at a reception on May 13 during TechFest and featured in the June issue of Business North Carolina. Nominees—recommended by executive leadership—represent key roles such as developers, analysts, data scientists, marketers, recruiters, and product managers. Winners are high performers who also lead through mentorship, collaboration, and service to their communities.

(V) virtual event   (H) hybrid event

NETWORKS + RESEARCH

Members connect around a commonality

CHARLOTTE COLLABORATIVE NETWORK *NEW*

The Charlotte Collaborative Network (CCN) is a new NC TECH initiative designed to strengthen the association's presence and impact in the greater Charlotte region. CCN focuses on expanding membership, elevating local leadership, and building partnerships that unite Charlotte's technology community. Through collaboration with regional companies, organizations, and institutions, CCN aims to create a connected, visible, and thriving tech ecosystem that reinforces Charlotte's role as a key innovation hub within North Carolina.

CYBER SECURITY NETWORK *NEW*

The NC TECH Cyber Security Network connects professionals, executives, and practitioners across North Carolina who are focused on protecting digital assets and managing cyber risk. Through quarterly programs held across the state, participants share insights, explore emerging threats, and discuss best practices in cybersecurity strategy, governance, and innovation. The Network provides an opportunity for collaboration among peers from technology companies, enterprises, government, and academia to strengthen North Carolina's cybersecurity ecosystem.

EXECUTIVE NETWORKS *REFRESHED*

NC TECH offers exclusive peer networks for CIOs, CISOs, Tech CEOs, and CTOs to exchange ideas, share best practices, and strengthen their professional networks. Participants engage in quarterly virtual roundtables, private receptions, and curated dinner experiences designed to foster trusted peer connections and candid conversations about the most pressing issues facing North Carolina's technology leaders.

WOMEN IN TECH

While North Carolina ranks #1 in women in tech positions (according to NC STIR), there remains significant opportunity to advance diversity, equity, and inclusion in our workplaces. NC TECH's Women in Tech programs invite members to join meaningful conversations about empowering women in technology — exploring the current landscape, inspiring girls to pursue STEM, and challenging the status quo in the workplace. As part of this effort, NC TECH is proud to offer Lean In Circles — small, peer-based groups where women connect, share experiences, and support each other's professional and personal growth. Circles provide a space for mentorship, learning, and leadership development while helping participants navigate challenges with insight and community.

YOUNG TECH PROFESSIONALS NETWORK (YTPN) *NEW*

NC TECH's Young Tech Professionals Network (YTPN) provides a platform for early-career professionals eager to build connections, sharpen their skills, and grow as future leaders in North Carolina's tech sector. The network offers opportunities to engage with peers across the state, access professional and leadership development resources, and take part in conversations around innovation, career advancement, and the future of technology.

RESEARCH

NORTH CAROLINA STATE OF THE TECH INDUSTRY REPORT (NCSTIR) + STATE RANKINGS *ANNUAL*

The NC STIR, first released in January 2015, highlights the vibrancy and immense economic impact of North Carolina's technology sector. The data is used to track the tech industry, identify results to celebrate and identify issues that affect the state's competitiveness for policy makers. The report includes facts, trends, and insights into North Carolina's technology industry along with state rankings. Deliverables include a dedicated website (www.NCSTIR.com), a published Key Findings summary and live briefing at the Outlook for Tech conference.

IT JOB TRENDS DASHBOARD *MONTHLY*

A dashboard featuring IT job posting trends both by month for the past year and a five-year history. The data also features top ten lists for skills, jobs, employers, and regions, and wage information for top tech positions.

TALENT + RESOURCES

JOB BOARD *REFRESHED*
An easy-to-use and highly targeted online tool connects companies looking for talent and candidates looking for new opportunities. Members post for free and have access to job seeker resumes. Postings are featured on social media channels and in NC TECH communications.

DIVERSITY IN TECH
NC TECH assists members with supplier diversity, connections to training and educational resources, and integrates related content throughout the year in events and programs, in newsletters, and on social media.

MEET THE EMPLOYER ⓥ
A unique way to highlight your organization as a tech hirer and connect with candidates. Member-hosted webinars highlight their organization, culture, and benefits, introduce recruiters and tech leaders, and highlight current or upcoming job opportunities.

TALENT NETWORK *NEW*
The NC TECH Talent Network connects educators, industry leaders, and workforce experts from across North Carolina to strengthen our state's tech talent pipeline. Through quarterly virtual roundtables, participants exchange ideas and address real-world challenges shaping the future of tech talent — from training and engagement to the impact of AI. It's a collaborative space to connect, share solutions, and help North Carolina's tech workforce grow stronger and future ready.

BOARD OF ADVISORS
A stellar group of business, technology, + public leaders dedicated to the development of NC's tech sector. Advisors provide guidance + feedback, assist with growing the membership + influencing their networks. Advisors receive discounted pricing on most signature events, invites to private + VIP gatherings, special recognition, and a few other perks. Each member can designate one representative to serve as an Advisor.

RESOURCES

ONLINE MEMBER DIRECTORY
As part of membership, each company receives a customizable profile in the NC TECH Member Directory—featuring logo, corporate details, contacts, links, photos, videos, and more. Our refreshed directory includes a modern design and enhanced search capabilities to help members showcase their organization and increase visibility across the tech community.

GET 2 KNOW NC TECH
A monthly introduction to all things NC TECH. This session provides a high-level overview of our association, including events, networks, resources, and membership benefits. Ideal for both members and non-members, it's the perfect way to learn how NC TECH supports North Carolina's tech community and how you can get involved.

GET2KNOW
NCTECH

MEMBER DISCOUNTS
Doing business with fellow NC TECH members saves money and strengthens our state's economy. Members are invited to offer special discounts and promotions, which are showcased on our Member Discounts page under Resources.

MARKETING TOOLKIT
Promote your NC TECH membership and elevate your brand with our online Marketing Toolkit. Access logos, graphics, sample language, and tools to help you highlight your affiliation and engage employees and customers.

NC TECH DIGITAL 101
Designed for both new and long-time members, this monthly session helps you maximize the value of your membership. Learn to navigate the Member InfoHub, engage with NC TECH Connect (our virtual community), and explore online resources including the Marketing Toolkit, Member Directory, and enhanced Blog. Walk away with practical tips on how to plug in and stay connected.

HOW TO JOIN

Review the Member Types to determine which most closely fits your organization. Your annual dues are based on the number of overall full-time or full-time IT employees in NC, depending upon member type. Qualified tech startups receive a discounted dues rate. Each member organization has the option to enhance its membership with a seat on the Board of Advisors. Your membership is active for 12 months from the time that you join and all employees have access to membership benefits. For more information and to join visit **www.nctech.org**

MEMBER TYPES + DUES

Select the member type most relevant to your organization.
Membership is by organization, not individual.

TECH

Developer or provider of tech products + services.

NC Based Employees	Dues
0-3	$400
4-10	$750
11-20	$1,000
21-50	$1,500
51-100	$2,000
101-500	$3,500
501-1000	$6,000
1001+	$8,500

TECH ENABLED

Utilizes tech; primary business is not tech or professional services.

NC Based IT Employees	Dues
0-3	$400
4-10	$750
11-20	$1,000
21-50	$1,500
51-100	$2,000
101-500	$3,500
501-1000	$6,000
1001+	$8,500

PROFESSIONAL SERVICES

Provides professional or consulting services.

NC Based Employees	Dues
+Solo	$400
0-3	$750
4-10	$1,000
11-20	$1,500
21-50	$2,000
51-100	$2,500
101-500	$4,000
501-1000	$6,500
1001+	$9,000

NON-PROFIT, GOV + EDU

Educational, government, or non-profit entity.

NC Based IT Employees	Dues
0-50	$750
51+	$1,500

+For Solo Practitioners, executives in transition, and retirees

NCTECH FOR STARTUPS

NC TECH for STARTUPS is a special initiative to support tech startups with targeted benefits around visibility, peer interaction, information referral, and connections. We recognize that while entrepreneurs are often limited on funds, visibility is needed for your company in order to grow.

Note: Early-stage tech startups headquartered in NC, within 4 years of founding and 20 or fewer employees are eligible to join/renew at a special $250 annual dues rate.